|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Projects by**  **Functional Area** | **Qtr. 1** | **Qtr. 2** | **Qtr. 3** | **Qtr. 4** | **Qtr. 5** | **Qtr. 6** |
| **Sales**  **Sales Force Automation**  **Online Quoting** |  |  |  |  |  |  |
| **Product Development**  **Collaboration – Wikis, Blogs**  **Showcase Company Products** |  |  |  |  |  |  |
| **Marketing**  **Customer Experience**  **Marketing Analytics** |  |  |  |  |  |  |
| **Finance**  **Business Intelligence**  **Global Payroll** |  |  |  |  |  |  |
| **Technical Support**  **Network Upgrade**  **Data Center Move** |  |  |  |  |  |  |